



Safety Broker

Looking to the future
with confidence

Safety

is our partner



We have been a renowned broker on the insurance market for 11 years, we have been awarded the excellence prize in retail for the past 5 years, and we have been the Number 1 Insurance Broker in Romania for the past 3 years.

We have reached this performance after 11 years of activity conducted and measured by quality, innovation, flexibility, perseverance and performance.

For 2016, our intention is to provide excellent services at high standards, to be flexible and drive the change we want to see in the insurance system in Romania. Last, but not least, we are planning to maintain our leading position in the market.

VIOREL VASILE
CEO
Safety Broker

Looking to the future with confidence



Business



Transport



Agriculture



Health



Life



FOR 11 YEARS

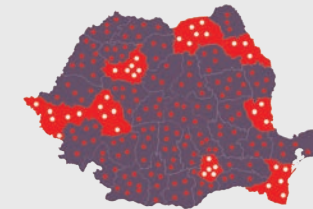
we have been in the insurance brokerage market and we provide complex insurance solutions, customized according to the risk degree and the personalized insurances needs of each client.



Safety Broker

THE LARGEST INDEPENDENT INSURANCE BROKER

with 100% private capital, operating in Romania and the Republic of Moldova.



150 OFFICES

nationwide. We are close to our clients in every corner of the country, with a network of over 150 own offices and franchisees.

Out of dozens of insurance offers, we'll help you make the right choice for you



RISK MANAGEMENT CONSULTING

We provide customized risk management and integrated consulting services for all types of insurance policies. We provide assistance for special risks with a professional approach in asset and risk management. At the same time, we respond to our clients' business needs with industry specific personalized packages, as well as with the cost administration and management services.



FULL INSURANCE SERVICES

for land, air and rail transport. With its consultants, Safety Broker provides a map of risks arranged hierarchically according to their frequency, impact and severity. We focus on insuring strategic risks, with the strongest impact on financial results, providing you with comparative offers in regards to the price, coverage and contractual provisions.



INSURANCE AND CONSULTING

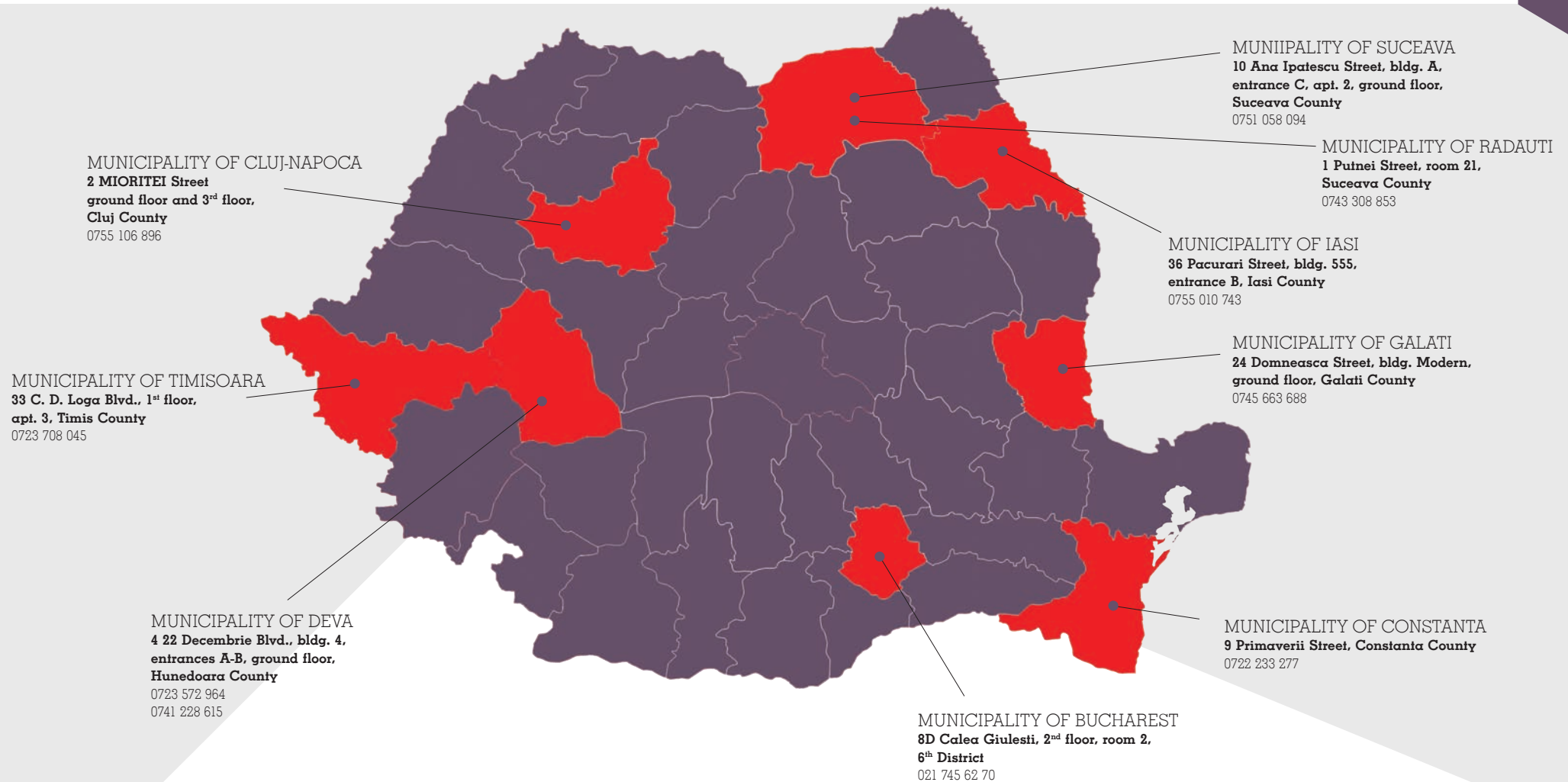
in property insurance, medical insurance, life, motor, civil liability and business insurance. We assess and update constantly the implemented insurance program according to the changes occurring within your company or within the currently operating contracts.



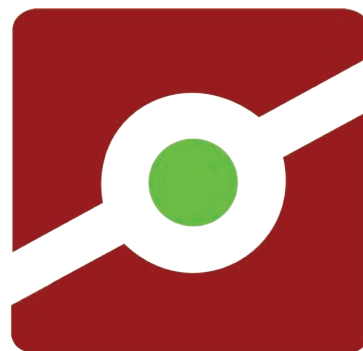
ADJUSTMENT OF DAMAGE FILES

A team of specialists in drafting and settling damage files provides you with assistance regarding the settlement. At the same time, they will offer you the most efficient recommendations of motor repair shops. Moreover, our sales support team will keep you updated about deadlines.

We insure everything that matters to you



We are close to you in any corner of the country



Safety Credit

Safety Credit is the credit division of Safety Group and provides complex financing solutions for individuals as well as for companies. We offer you a team of professionals who can advise you on choosing the best financing tools, adapted to your requirements and who can save you the time you should allocate to obtaining the amount you want.

www.safetycredit.ro

Assuring your loan without trouble



PRODUCTS PROVIDED TO INDIVIDUALS

- REAL ESTATE/MORTGAGE LOAN
- PERSONAL LOAN WITHOUT REAL ESTATE COLLATERAL
- PERSONAL LOAN WITH MORTGAGE
- CREDIT CARD
- REFINANCING/ CONSOLIDATION LOAN
- FINANCIAL LEASING



PRODUCTS PROVIDED TO COMPANIES

- FINANCIAL LEASING (MOTOR, EQUIPMENT, MACHINES)
- OPERATIONAL LEASING
- REAL ESTATE LEASING
- LOANS FOR PURCHASES OF EQUIPMENT
- LOANS FOR WORKING CAPITAL
- LOANS FOR REAL ESTATE INVESTMENTS
- CREDIT LINE



APPROACHING SERVICES

- We identify the client's needs
- We provide consulting services at the client's choice of location (home or office)
- We provide consulting independently from the financial institutions attending the negotiations and we represent the client in view of obtaining the financing
- We assist the client throughout the entire loan process, from drafting the loan file to signing the contract
- We provide easy access to detailed information about a wide range of loan offers that we present in an unbiased, transparent manner
- We bring value by saving time, informing continuously and explicitly and providing assistance in choosing the best offer



PARTNERS

Safety Credit developed strategic partnerships with various financial institutions, providing a wide range of loan offers. Among which: BANKS: ALPHA BANK, GARANTI BANK, INTESA SANPAOLO, BANCA TRANSILVANIA, BCR, VENETO BANCA, OTP BANK, LEUMI BANK, IDEA BANK.

NBFI: BRD FINANCE, BT DIRECT, CETELEM, PATRIA BANK, TBI CREDIT.

LEASING COMPANIES: UNICREDIT LEASING, TIRIAC LEASING, GARANTI LEASING, IDEA LEASING, OTP LEASING, MY CAR LEASING.

WE ARE PRESENT IN THE INSURANCE MARKET ALL OVER THE COUNTRY AND WE PROVIDE SERVICES TO INDIVIDUALS AND COMPANIES

For each client we have a customized approach, according to their needs.

As for companies, irrespective of their scope of activity, size or number of employees, we can even design tailored solutions in partnership with other insurance companies, meant to answer the highest demands.

We ensure everything that has a number, an identification code, a VIN number or any other identity document!



BUSINESS TO CLIENT

Independent of the volume of the insurance premium, the type of insurance or the type of consulting that our consumer needs, we approach any request professionally and in a timely manner.



BUSINESS TO BUSINESS

You are developing a small, medium or large business and you need an insurance consultant who can advise you and recommend you the best solutions anytime you are in an unfamiliar situation, so our specialists in the corporate department are always ready to answer your requests.

All clients are a priority at Safety Broker

Since 2005, performance and excellence in insurance have been two of our main goals. We have managed, with perseverance, to be a reference name on the insurance brokerage market today. This is confirmed by our clients and partners, as well as by the figures obtained every year. Thus, both continuous adaptation to the changes in the market, as well as flexibility for clients' needs have led to extraordinary results, with a **market share of 8% at the end of 2015 with a value of Gross Intermediated Premiums of € 85M.**



We have worked with efficiency, persuasion and professionalism for success!

Ranked list of insurance brokers



In our 11 years of activity we have been named several times:

- **Insurance Broker of the Year** - by Piata Financiara;
- **Excellence in retail** - by Xprimm;
- **Best Diamond Broker** - by Xprimm;

Since 2013 we have been the largest insurance broker on the local market by the volume of intermediated premiums and we intend to stay on top of the list from now on. We have reached this performance first of all thanks to the professionals in the Safety team, who have become dedicated and involved actively over the years in the insurance market and thanks to the best performing branches or agencies. Thank you for your devotion!

63,8 MILLION
PREMIUMS INTERMEDIATED IN 2015



71 MILLION
PREMIUMS INTERMEDIATED IN 2015



85 MILLION
PREMIUMS INTERMEDIATED IN 2015



Safety Broker



For 3 years we have been the Broker number 1 on the insurance brokerage market in Romania



In August 2014 we had the opportunity to contribute at the release of the book "Constantin Brancoveanu – 300 Documente de Arhivă" and to support the refurbishing of the photo-documentary exhibition with documents issued by the chancellery of ruler Constantin Brancoveanu, from the Potlogi Palace.

Safety Broker de Asigurare and Fundatia pentru SMURD launched in 2012 the campaign "**Împreună salvăm vieți**". A humanitarian campaign conducted during one year, donating one Leu of each insurance policy concluded at Safety Broker to Fundatia pentru SMURD. The money thus collected were paid every trimester, during press conferences organized by Safety Broker.



We encourage everything that leads to better citizenship, to the improvement of people's health and education

You care about enjoying life, and we'll deal with safety and insurance!

www.safetybroker.ro



Safety Broker

Contact

83 Calea Giulesti, 6th District
Bucharest, Romania
Phone: 021 - 745.62.70
Fax: 021 - 413.09.47
office@safetybroker.ro
www.safetybroker.ro